

HAMMER MADE

Hammer Made is a brand that believes something as simple as a shirt can turn a guy into the most confident version of himself. As we continue to grow our brand, we are looking for go getters who like to win and have a blast along the way. If you are a natural connector and have a strong personal drive to succeed, we want to meet you!

Job title	<i>Part-Time / Full-Time Sales Associate</i>
Reports to	<i>Store Manager</i>

Job Purpose

The Sales Associate must bring strong relationship building skills that drive positive sales results and demonstrate the ability to be a team player. You are a passionate brand ambassador and roll up your sleeves to ensure our mission of putting people first is always achieved.

Responsibilities

Achieve Sales Results

- Execute and create a positive, friendly, and consultative service-oriented customer environment that prioritizes customer relationships and sets Hammer Made apart from other stores.
- Drives personal daily and weekly sales results to meet monthly targets.
- Handles customer situations in compliance with policy and procedures; escalates issues as appropriate.
- Offers suggestions to the leadership team about how to improve daily sales trends.

Operational Expectations

- Ensures company standards of neat, clean and organized sales floor, cash wrap and fitting room areas are met.
- Take part in visual merchandising initiatives. Help execute and ensure a top quality, appealing, merchandise assortment that promotes effective sales and store traffic.
- Assists with promotion of in-store events and promotions to increase the customer base, with particular focus on building the Hammer Made brand.
- Reports to Store Manager. Collaborates effectively with other store locations and with outside Business Partners as needed.

Qualifications and Requirements

- Excellent selling skills.
- Excellent communication skills including strong relationship building skills.
- Effective organizational skills
- Excellent time management skills
- Regular predictable attendance.
- Ability to delegate and prioritize tasks and responsibilities
- Ability to receive feedback and take action when appropriate
- Problem solving skills that can adapt in an ever changing retail environment
- Ability to be mobile on the selling floor for extended periods of time
- Physical requirements include: walking, stooping, lifting up to 40 lbs. and standing for extended periods of time.

Note: The job responsibilities and tasks describes herein may be modified and expanded over time